

## Senior Product Manager for rapid growing transducer manufacturer

The global distribution and consumption of energy is undergoing dramatic change. With wind turbines and other green energy efforts, energy generation is becoming more decentralized, and the rapid expansion of electric trains and cars is raising the need for accurate electrical current monitoring.

Danisense is positioned in this dynamic energy landscape as a leading global manufacturer of high precision transducers for measurement of large currents. Our customers and partnerships are our passion, and we are constantly exploring new opportunities with our customers to make them even more successful. Danisense has grown with +30% annual for the last several years, and this development is expected to continue.

With the portfolio constantly evolving, we are now looking for our first product manager to structure the Danisense portfolio, develop new propositions for current and new market segments, and work with our CEO to take over strategic product initiatives. The role will include business development opportunities and much room for tailoring and influencing your job.

### **In one year you'll know you were successful if...**

- You deeply understand our current customers' problems as they relate to energy investigations and have translated these pain-points into customer facing solutions.
- You have structured the current product portfolio processes for controlling change and quality related work.
- Based on market insights, you are working on 1-2 strategic product initiatives for new market segments.
- You are working with our development team to build, develop, and execute on a product roadmap, defining and prioritizing features and requirements
- You have set measurable goals (OKRs) for the products and product team, received buy-in from your stakeholders and started delivering against those OKRs.
- You have a framework for prioritization between various customer requests, GTM requirements and technical needs.

### **A Background Like This Helps**

- Minimum 5 years of work experience, minimum 3 years of product management experience with proven results.
- A startup mindset with a passion for building products. Have both a strategic vision, yet crafty execution-style. You will need to think big but be able to get into the weeds and quickly produce.
- A combinations of technical and commercial background
- A Just Do It attitude and ability to move with urgency and customer obsession. Excellent prioritization skills still delivering timely results.
- Growth mentality and being able to build, measure and learn
- Outstanding oral, presentation and written communication skills.
- Work effectively with the sales team and our partners to communicate the product's value to a diverse set of clients
- Experience from the energy sector

At Danisense, we take care of our people with great benefits, professional development opportunities, and fun. We are just about to expand our office in Taastrup with even more opportunity to engage with colleagues. We look forward to hearing from you!

Send your CV and application to: [job@danisense.com](mailto:job@danisense.com) – for further information contact CEO Henrik Elbæk at +45 3510 2373